ASAP Mentorship Program

Engage in meaningful one-on-one interactions. Grow the field of Adaptation.

Taking a Strategic Approach to Networking

Your one-on-one/small group call is a great place to seek advice on why, how, and with whom to engage in professional networking. You can use this guide to prepare for conversation with your mentor about networking or to generate ideas about how to use ASAP resources to enhance your networking experience.

Preparing for a conversation about networking

You can use these questions to help you generate ideas for a conversation with your mentor:

- Think back to the career goals you brainstormed at the beginning of the program which goals require you to build professional relationships with new people or deepen existing professional relationships?
- Have you identified the people you want to build/deepen relationships with? If not, how could your mentor support you in identifying those people?
- Have you identified where/how you want to do networking (e.g. one-on-one conversations, events, social media)? How could your mentor support you in thinking through how/when to use different networking tools to achieve your goals and build stronger relationships?
- How are you feeling about having networking conversations? How could your mentor support you in feeling confident approaching people and having conversations with them?
- How much capacity do you have to spend on networking? How could your mentor support you in making a plan for how much time, money, etc you want to spend on networking?

ASAP Resources to Support Networking

Relationship-building is at the heart of the ASAP Network. All of our member programs are designed to help you connect with other adaptation professionals and build relationships to support knowledge-sharing, idea-generation, trust, and collaboration. Check out this handy guide to ASAP programs that can support your networking experience:

- Become an ASAP Leader: taking on leadership roles in ASAP is a really great way to meet
 other members and, more importantly, build stronger relationships with them. You'll be
 exposed to lots of people, ideas, and opportunities that you may not have known about
 otherwise! Plus it's something great to list on a resume.
- Participate in ASAP Member Led Interest Groups: These groups are the heart of our network and where members connect most. Many groups include round-robin introductions and/or small group breakouts where you can meet new people and engage in the Zoom chat where you can informally connect and make plans to follow up.
- <u>Talk to members in the ASAP Slack Workspace</u>: Join the ASAP Slack Workspace to stay connected to members in between meetings. New reports, job postings and resources + opportunities are posted on Slack. You can share things here too. Or even send a DM to someone you'd like to connect with a little more informally rather than over email.
- Check out a <u>local or regional adaptation network</u> to connect with others in your area.
- If you're interested in the private sector, the <u>Private Sector Climate Service Providers</u>

 <u>Academy</u> is a great opportunity to both sharpen your adaptation skills AND meet new people working in many different types of companies across the adaptation field.
- Ensure you're receiving ASAP's <u>Jobs, Opportunities</u>, and <u>Events Weekly Publication</u>. These emails are full of jobs and networking opportunities; many of which are sent in by actual ASAP members that we can connect you with. If you aren't receiving these emails, let us know and we will sign you up!
- Be on the lookout for our bi-weekly Network News publication and updates to the <u>ASAP</u>
 <u>Blog!</u> These are great places to see what members are up to and find people to connect
 with that are doing work you're interested in. It's also a place for YOU to get noticed and
 share your work through your Mentorship Spotlight.

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