



Florida State Director

The [American Flood Coalition](#) is a nonpartisan group of more than 250 elected officials, local leaders, military groups, and businesses that have come together to advocate for national solutions to sea level rise and flooding. The Coalition advances resilient and equitable solutions that support adaptation and recovery in flood-affected communities and protect our nation's residents, economy, and military installations. With a uniquely singular focus on flooding and sea level rise, a creative approach to finding solutions, and an appreciation for deep community partnerships that leverage existing efforts, the Coalition seeks to significantly improve how communities around the country adapt to flooding and sea level rise.

Position Summary

We are seeking a dynamic coalition builder to drive relationship and policy development to support our members as they seek to increase urgency and advance solutions to flooding and sea level rise in Florida. The Florida Director will join our growing Outreach Team, which is responsible for engaging with, supporting, expanding, and fortifying Coalition membership at the local and state levels across the nation. The ideal candidate will be a driven leader with a strong command of the legislative process, passion for building relationships across political lines, and a desire to support Florida's adaptation to the impacts of flooding and sea level rise. If you want to work alongside immensely passionate and talented people, who are intent on helping flood-affected communities adapt and thrive, we want to talk to you. This is a full-time remote position reporting to our State Programs Director. The Florida Director may work remotely from any part of Florida, and travel will be required up to 40% of the time.

Responsibilities

- Cultivate relationships with diverse state and local leaders - including elected officials, business and thought leaders, and partner organizations - to build and expand the Coalition's impact
- Develop and execute strategy that systematically engages existing and prospective Coalition members and partners across Florida to drive urgency statewide
- Build a deep understanding of political and policy developments and use those insights to prioritize resources to drive state legislative action
- Build a deep understanding of local flood issues and solutions to inform the organization's role in providing targeted informational resources and tools to accelerate local flood resilience
- Lead in-person and virtual outreach events - including but not limited to webinars, roundtable discussions, and symposiums - that expand the Coalition's impact with key audiences and raise its public profile as a leader in flood resilience

Qualifications

- 6+ years of Florida-centric experience in politics, policy, and government relations
- Strong knowledge of Florida politics, policy, and advocacy, for both local and state government, with a demonstrated ability to translate this into actionable insights
- Track record of proactively building relationships across the state, at multiple levels of government and with individuals from varying organizations and backgrounds
- Demonstrated ability to communicate complex issues such as sea level rise, flooding, and resilience in a clear, credible, and compelling manner with a tailored approach to your audience
- Excellent organizational skills, with an ability to manage tasks and incorporate work plans into larger strategic vision
- Ability to travel up to 40% in state (occasional out of state)
- Willingness to register as a lobbyist (if needed)
- Bachelor's Degree required

Benefits

- Highly competitive compensation
- Generous and flexible PTO
- Health, dental, and vision insurance
- Company-paid short-term and long-term disability, as well as basic life insurance and other voluntary benefits
- 401(k) Plan

Please send resumes to hr@floodcoalition.org.

The American Flood Coalition is committed to attracting and retaining a diverse staff, and we are proud to be an equal opportunity employer. We invite applications from candidates with unique backgrounds and strive to create and maintain an environment that is inclusive, equitable, and welcoming.